



Programme Management Office: The Value Proposition

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The value proposition

- ⌘ **Doing the right projects**
- ⌘ **Doing those projects right**

Our starting point

- ⌘ **PMO was not adding real value to the Business**
- ⌘ **Viewed by the business (and the people themselves) as an admin function to support the project managers**

The challenges we faced

- ✚ Needed to deliver a significant programme of work
- ✚ ‘He (sic) who shouts loudest gets the funding’
- ✚ Lack of clear, defined delivery process
- ✚ Conflicting priorities, particularly resource constraints
- ✚ No real expectations of the PMO, no vision

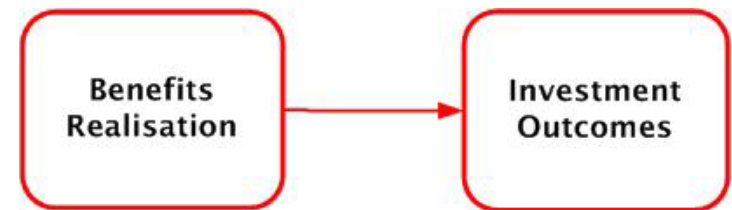
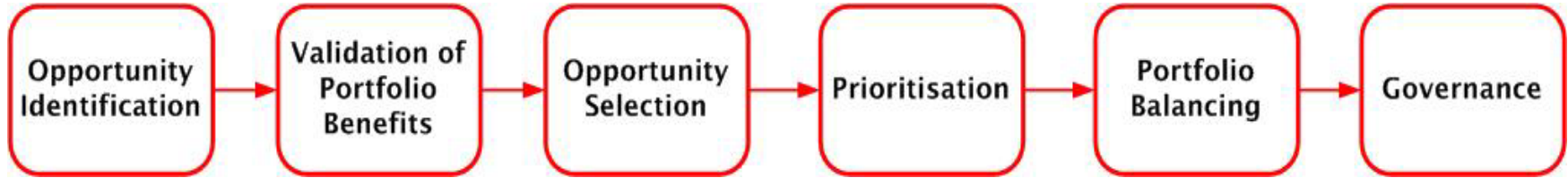
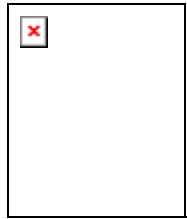
What we did differently

- ✚ Created a vision and promoted it at every opportunity
- ✚ Got a bit stroppy!
- ✚ Participated in the process of project conception



Then we had to grow up quickly

- ⌘ **Expectations of the business changed quickly**
- ⌘ **Had to build a model that was efficient and responsive to the business demands**
- ⌘ **Wanted outcomes and delivery yesterday**



The outcome

- ✦ **Convinced and engaged the Executive of the value of PMO**
- ✦ **Brought together a refined, focussed investment process**
- ✦ **Started to embed a value adding programme management function**
- ✦ **Those projects will be delivered via a tailored Prince II method**
- ✦ **We are continuing to learn and refine as we go**

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